Operating, Regulatory and Reimbursement Headwinds and Risks

Provides Certain Cash Value in Challenging Operating Environment

Board taking proactive steps to maximize value in light of risks and uncertainty

Reimbursement

- Uncertainty and wide range of potential outcomes
 High stock price volatility while transitioning businesses to new reimbursement environments
- Increased societainty and risk due to projected federal budget deficits arking from tax reform Potential for deteriorating payor mix with Medicare Advantage penetration

Labor Pressures

Capital Structure

- Salaries, wages and benefits related to patient care represent "55% of revenued." Labor-intensive business model at risk of further margin pressure from wage inflation due to caregiver
 rhortages in an economy already experiencing abnormally low levels of unemployment
- Kindred's balance sheet constrains its ability to pursue attractive opportunities
- High leverage increases volatility of Kindred's stock price and increases vulnerability to adverse economic and Current net leverage of 6.3x LTM Adj. Core EBITDADD is higher than most peers Entering period in which components of capital structure will need to be refinanced industry conditions and other factors impacting performance
- Strategic Transformation / Portfolio Optimization
- Strategic divestitures / repositioning initiatives may involve near-term earnings dilution and volatility
 Existing capital structure and leases could result in significant friction costs
- Multiple lines of business with different drivers and raimbursement outlooks add complexity

Focus on potential downside risks has hindered Kindred's long-term strategic repositioning

Complex **Business Model**

- Post-acute care industry faces volume challenges, especially with Medicare

Transaction eliminates risks in operating in rapidly evolving operational, regulatory and reimbursement environment

Regulatory Environment Remains Pressured

Reimbursement

- Persistent reimbursement headwinds for all post-acute care providers as policymakers seek to lower growth in post-acute care spending and reduce variation in post-acute care costs
- Continued pressure to reduce post-acute care utilization from Medicare Advantage payers, ACDs and bundle holders
- Post-acute care providers are compelled to position themselves as the lowest-cost solution and demonstrate better-quality outcomes versus peers

MedPAC's Latest

- MedPAC's latest recommendation to Congress for post-acute 2019 rates includes the following:
- LTACH payment update eliminated (implies reduction in rate)
- --- Home Health payment rates reduced by 5%
- Hospice rate update eliminated (implies reduction in rate)
- Medicare IRE PPS rates reduced by 5%
- MedPAC further proposes to base payments on a mix of setting-specific weights and unified post-

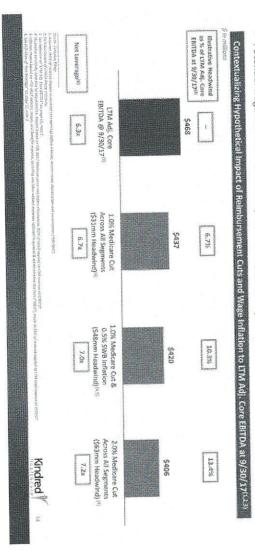
acute care weights in FY19 for all post-acute care providers

Potential Impact to Medicare & Tax Reform Medicaid

- As a result of sequestration, Madicare would face a 4% cut which equates to \$25 billion in the first year, according to a report by the nonpartisan Congressional Budget Office⁽¹⁾
- Annual amount could increase in subsequent years depending on the size of the defict and Medicare's budget
- On December 6, 2017, House Speaker Paul Ryan discussed tackling the debt associated with tax reform by stating, "It's the health care entitlements that are the big drivers of our debt, so we spend more time on the health care entitlements because that's really where the problem lies..."

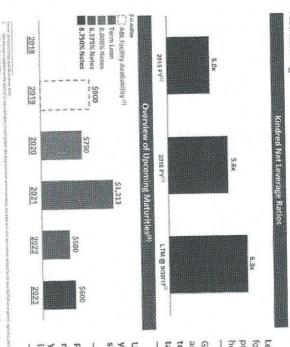
Reimbursement & Operational Overhang Impact Financial Performance

- <u>Significant challenges to forecasting</u>: Difficult operating environment to persist over the foreseeable future with reimbursement challenges expected across all segments
- Reimbursement changes in the form of rate cuts are challenging to mitigate without accompanying structural / methodology changes
- Rate cut impact to earnings magnified by low net margin profile
- Potential wage inflation due to caregiver shortages in a full-employment environment



High Leverage Drives Meaningful Volatility to Stockholders

Kindred remains levered in excess of 6x, despite the infusion of near-term liquidity from its insurance restructuring



primarily due to reimbursement headwinds in LTACH business following acquisition of Gentiva Leverage ratios have increased

Given Kindred's existing leverage profile term benefit is expected from federal and resulting interest expense, no neartax reform

Upcoming maturity wall in successive years requires Kindred to refinance in short to medium term

Prior to sale process rumors, Kindred's increased borrowing costs to come notes traded at significantly higher yields / discount to par, suggesting